

CAPELLA TOWER
225 SOUTH SIXTH STREET, NINTH FLOOR
MINNEAPOLIS, MN 55402

February 7, 2013

Cochise College 901 North Colombo Avenue Sierra Vista, AZ 85635

Dear Dr. Verlyn Fick,

As the Regional Manager of Education Alliances for Capella University, I want you thank you for your continued partnership. We are pleased to be your articulation partner. We look forward to a long and mutually beneficial relationship. Our education partnerships are of extreme value to us and we are committed to assisting in the ongoing development of your faculty, staff and graduates.

The mission of Capella University is to extend access to high quality bachelor's, master's, doctoral, and certificate programs for adults who seek to maximize their personal and professional potential. This mission is fulfilled through innovative programs that are responsive to the needs of adult learners and involve active, engaging, challenging, and relevant learning experiences offered in a variety of delivery modes.

We develop these degree programs based on professional standards and employer recommendations so that from the beginning, the academic program delivers what employees and employers need to succeed in their field. Measuring learning outcomes and career accomplishments is imperative when identifying the business impact that results from the Capella experience.

We look forward to supporting your mission of providing quality education and are proud to be your educational partner.

Best regards,

Kimberly Tamble

Regional Manager, Education Alliances

Capella University



Kimberly Tamble

Manager, Educational Alliances Higher Education Alliances School of Undergraduate Studies

direct dial 612.977.5394 · fax 612.977.5060 email Kimberly.Tamble@Capella.edu



This Articulation Agreement ("Agreement") is entered into on November 5, 2013 ("Effective Date") by and between Cochise County Community College District¹, located at 4190 West Highway 80, Douglas, AZ 85607 ("Educational Institution"), and by Capella University², located at 225 So. 6th Street, 9th floor, Minneapolis, MN 55402.

1. PURPOSE

- a. The Agreement has as its sole purpose the establishment of a relationship of mutual benefit between Educational Institution and Capella University in order to make baccalaureate and graduate degree programs available to faculty, staff, and graduates of Educational Institution.
- b. This Agreement includes a course-to-course transfer agreement between Educational Institution and Capella University, which is intended to allow holders of Educational Institution credits to transfer approved credit hours into a Capella University program of study.

2. DESCRIPTION OF THE RELATIONSHIP

- a. Capella University will award quarter transfer credit for approved Educational Institution courses into one of the bachelor's degree programs listed below:
 - Bachelor of Science in Business specializations (including all listed specializations)
 - Bachelor of Science in Information Technology specializations (including all listed specializations and minors)
 - Bachelor of Science in Public Safety specializations (including all listed specializations)
 - Bachelor of Science in Nursing (only applicable for individuals holding a valid RN license)
 - Bachelor of Science in Psychology (including all listed specializations)
- b. Also included in this Agreement between Capella University and Educational Institution are specific degree to degree agreements based on the 2013-2014 Educational Institution catalog, allowing Educational Institution graduates to be awarded specific credit hours into a Capella University program of study. Because Capella is on an academic quarter calendar, Capella University will convert semester credit hours to quarter credit hours using a formula to convert one (1) semester credit hour to the equivalent of one and one half (1.5) quarter credit hours. Specific degree program Agreements between Capella University bachelor degree programs and Educational Institution Associate of Arts, Associate of Science, Associate of General Studies, Associate of Business, and Associate of Applied Science degrees are listed in Appendix 1.
- c. Students from Educational Institution graduating in one of the listed degree programs must graduate from Educational Institution with an Associate of Arts (AA), Associate of Science (AS), Associate of General Studies (AGS), Associate of Business (ABUS), or Associate of Applied Science (AAS) degree and have an overall GPA of at least 2.0 on a 4.0 scale, as calculated by Educational Institution.

CAPELLA PROPRIETARY AND CONFIDENTIAL AA2

¹ Cochise College is accredited by the Higher Learning Commission of the North Central Association, 30 N. LaSalle Street, Suite 2400, Chicago, IL 60602-2504; (800) 621-7440; (312) 263-0456.

² Capella University is accredited by The Higher Learning Commission and is a member of the North Central Association of Colleges and Schools (NCA), www.ncahlc.org. Capella University, 225 South Sixth Street, Ninth Floor, Minneapolis, MN 55402, 1-888-CAPELLA (227-3552), www.capella.edu.

- d. The Associate of Arts, Associate of Science, and Associate of General Studies degree programs at Educational Institution require at least 60 semester credit hours, equivalent to at least 90 quarter credit hours, for graduation. The general education core includes study in the areas of English composition, humanities and fine arts, natural sciences and mathematics, and social and behavioral sciences.
 - 1) Educational Institution students who have completed the general education core (following stipulated exceptions listed in Appendix 2) will be considered to have fulfilled the general education requirements for Capella University.³
- e. Students from Educational Institution must meet all other admission and transfer criteria documented in the current Capella University Catalog.
- f. All college-level courses meeting Capella University transfer requirements at Educational Institution will be evaluated for transfer into a Capella University baccalaureate degree program up to a maximum of 135 quarter (90 semester) credit hours of academic credit.
- g. Transfer students must complete a minimum of 45 quarter credit hours of their core and specialization course work at Capella to meet Capella University graduation requirements. In addition, at least 45 of the learner's final 90 quarter credit hours must be from Capella University.

3. ADDITIONAL BENEFITS PROVIDED BY CAPELLA UNIVERSITY

- a. Eligible Educational Institution faculty, staff, and graduates will receive a 10% tuition discount⁴ on all Capella University courses, excluding residential colloquia and fees, beginning with the date of this Agreement as long as this Agreement remains in effect. The tuition discount is not retroactive.
- b. Capella University extends benefits and resources to our U.S. Armed Forces learners including:
 - Maximum tuition discount of up to 15%
 - 15% for undergraduate courses
 - 10% for graduate courses
 - Credit for military training
 - Post-9/11 GI Bill and Yellow Ribbon program
 - Dedicated military support services team
 - Flexible military leave policy
- c. Capella University will provide a dedicated primary contact ("Alliance Manager") to facilitate the Agreement between the Educational Institution and Capella University.
- d. Capella University will provide a welcome page specifically for Educational Institution faculty, staff, and graduates on the Capella website (www.capella.edu/cochise).
- e. Capella University will list Educational Institution as an alliance member on an internal site utilized by Capella learners and/or on the main Capella website and maintain a link that will direct learners to Educational Institution's website.

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³ This does not apply to residents of Arkansas.

⁴ While taking every effort to keep tuition costs down, Capella University reserves the right to increase tuition.

- f. Capella University will provide marketing assistance, literature, and other information to Educational Institution to support its efforts in promoting continued education.
- g. Capella University will provide Educational Institution updated degree and transfer materials for faculty, staff, and graduates.
- h. When possible, Capella University will participate in Educational Institution transfer fairs, graduate events and faculty/staff development opportunities.
- i. Capella University is willing to work with Educational Institution to co-sponsor a cohort learning group, a team of faculty and/or staff on a degree track together (minimum level of participants is required).
- j. Capella University will share information regarding the aggregate number of enrollments and courses taken by Educational Institution faculty, staff, and graduates on an annual basis.
- k. When permissible, Educational Institution will be invited to various networking events hosted by Capella and attended by local Higher Education Alliance Program participants.
 - Capella University may have faculty members available for on-site or web-based presentations on topical issues that are relevant to professionals in the education industry. Examples include: Trends and Challenges in Higher Education, Academic Standards in Online Teaching and Curriculum, Instructional Design in Online Learning, and Succession Planning: Addressing the Leadership Gap in Higher Education.
 - 2) Faculty participation is subject to availability and may be at the expense of Educational Institution.

4. EDUCATIONAL INSTITUTION PARTICIPATION GUIDELINES

- Educational Institution will assign a primary point of contact person to work with the Alliance Manager to effectively implement participation benefits to faculty, staff, and graduates.
- b. Educational Institution will work with Capella University to develop effective ways to share the benefits of this Agreement with faculty, staff, and graduates. (Examples may take a variety of forms including: messaging within graduate publications, student newspaper, faculty newsletter, Internet or intranet placement, participation in a transfer event and/or faculty/staff development opportunity.)
- c. Educational Institution will distribute and/or make available updated degree and transfer information from Capella University to its learners via their transfer or career center.
- d. Educational Institution will provide a link to their job postings to be linked to Capella University's internal Career Center site. This will provide a link for Capella University graduates to review possible job opportunities with Educational Institution.

5. GUIDING PRINCIPLES FOR BOTH PARTICIPATING INSITUTIONS

- a. Implementation and interpretation of this Agreement will be consistent with applicable and mandatory policies and procedures established by the accrediting and governing bodies of either institution or other agencies having jurisdiction over the operation of either institution.
- b. Participation of learners in the degree programs will be permitted in compliance with the applicable federal, state, and local non-discrimination laws and regulations.
- c. Both institutions, where permitted, shall advertise the provisions of this Agreement so that it is disseminated to all prospective and existing learners by reasonable means. This could include but is not limited to: student catalogs, transfer guides, program brochures, intranet or Internet sites, and other advertising.
- d. Both institutions, where permitted, may issue joint press releases and other announcements with prior written approval from both parties.
- e. Both institutions agree to use the other's logo(s), trademark(s), trade name(s) or service mark(s) (whether registered or not) **only** after first obtaining the express prior written consent of the other party.
- f. Both institutions shall maintain their accreditation with their regional accrediting associations and any other accreditation currently in existence pertaining to degree programs articulated via this Agreement. If either institution experiences a change in accreditation status, said institution shall provide prompt written notification of the change to the other institution using the contact information found in Section 10 of this Agreement.
- g. Both institutions shall have the common goal of developing a comprehensive and seamless services infrastructure for this articulation program.
- h. Both institutions, where permitted, may build and maintain a link on their intranet and/or their Internet site that posts employment information so that students and alumni may research employment opportunities with alliance institutions.

6. PROCESS FOR IDENTIFYING MEMBERSHIP

Capella will establish a procedure to assist with identifying Educational Institution faculty, staff, and graduates. However, it is ultimately the responsibility of Educational Institution affiliated learners to identify themselves in order to receive the tuition discount and be considered a participant in the Agreement. Affiliated learners failing to officially notify Capella University until after they begin their course work will not be entitled to receive a retroactive tuition discount. Their tuition discount and participation in the benefits of the Agreement will begin the following academic quarter. In situations where a tuition discount is being provided to a learner based on their employment status as a faculty or staff member of Educational Institution, Capella University will periodically verify the learner's continued employment relationship with the member institution. If it is determined that the learner is no longer a faculty or staff member, their eligibility to receive the tuition discount will cease on a go-forward basis.

7. NON-ASSIGNMENT/TRANSFERABILITY

The benefits granted to Educational Institution under this Agreement may not be transferred or assigned without express written consent from Capella University.

8. DURATION, REVIEW, TERMINATION AND GOVERNING LAW

- a. The Agreement will remain in effect for three (3) years from the Effective Date and will be deemed to renew automatically for additional one-year terms as long as the obligations of the relationships are being met by both parties.
- b. This Agreement will be reviewed for changes to degree and general education requirements at both Capella University and Educational Institution no later than three (3) years from signature date.
- c. Either party may terminate participation in the Agreement with or without cause by giving a 90-day written notice to the other party. Admission criteria and academic and other requirements will be subject to the Capella University Catalog at the time of the learner's admission to Capella University. Active learners at the time of termination will be grandfathered in and receive a tuition discount until such time they are separated from Capella University.
- d. This Agreement is subject to cancellation pursuant to the provisions of A.R.S. § 38-511 regarding Conflict of Interest.
- e. The Agreement shall be subject to and interpreted under the laws of the State of Arizona. In the event that Educational Institution desires to bring any controversy, or claim arising out of or relating to this Agreement, its enforcement or interpretation, or because of an alleged breach, default, or misrepresentation in connection with any of its provisions, it shall be submitted to arbitration, to be held in Hennepin County, Minnesota, in accordance with the Uniform Arbitration Act, A.R.S. § 12-1501 et. seq. In the event that Capella University desires to bring any controversy, or claim arising out of or relating to this Agreement, its enforcement or interpretation, or because of an alleged breach, default, or misrepresentation in connection with any of its provisions, it shall be submitted to arbitration, to be held in Cochise County, Arizona, in accordance with the Uniform Arbitration Act, A.R.S. § 12-1501 et. seq. In either venue, the arbitrator shall be selected by mutual agreement of the parties; if none, then by striking from a list provided by an organization such as American Arbitration Association. In the event either party institutes arbitration under this Agreement, the party prevailing in any such arbitration shall be entitled, in addition to all other relief, to reasonable attorneys' fees relating to such arbitration. The non-prevailing party shall be responsible for all costs of the arbitration, including but not limited to, the arbitration, including but not limited to, the arbitration fees, court report fees, etc. The decision of the arbitrator shall be final and binding upon the parties.

9. REVISIONS TO AGREEMENT

Amendments and/or revisions to the Agreement may be made in writing at any time by mutual consent of all parties. Such amendments and/or revisions signed by authorized representatives of both parties shall be prepared in the form of an Addendum Agreement. The procedure for approval of such addenda and/or revisions shall follow the same procedure employed in securing approval of all parties in the original cooperative agreement. Each of the parties shall work cooperatively to review, at least annually, and to update each year as appropriate, specific items or operational procedures included in this Agreement.

10.NOTICES

All notices, authorizations, and requests in connection with this Agreement shall be deemed given on the day they are: (i) deposited in the U.S. mails, postage prepaid, certified or registered, return receipt requested; or (ii) sent by air express courier (e.g. Federal Express, UPS), charges prepaid, signature receipt requested; and addressed as set forth below:

For:

Cochise College

901 North Colombo Avenue

Sierra Vista, AZ 85635

For:

Capella University

Capella Tower

225 South 6th Street, 9th Floor

Minneapolis, MN 55402

Attn:

Dr. Verlyn Fick, VP for Instruction/Provost

Attn:

Office of General Counsel

fickv@cochise.edu Email:

Email:

Contracts@capella.edu

Phone:

520.515.5414

Phone:

612.977.5220

Fax:

612.977.5060 Fax:

[SIGNATURE PAGE FOLLOWS]

We look forward to working with you and adding value to your institution. If you choose to execute this Articulation Agreement as described above, please sign below:

SIGNATURES OF PARTICIPATING INSTITUTIONS

Institution Prosident VPI Provost

Cochise County Community College District

Kelly Brooks, Admissions and Transfer Officer

Capella University

Lee Owens, Dean School of Undergraduate Studies

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Capella University

APPROVED

By Capella Legal at 12:37 pm, Jan 16, 2014

Appendix 1
List of Articulated Programs between Cochise College and Capella University

Cochise College Associate Degree	То	Capella University Bachelor's Degree Program
AAS Nursing		BS Nursing
AA Psychology		BS Psychology General Psychology
AS General Studies		BS Psychology General Psychology
Associate of General Studies		BS Psychology General Psychology
AA Administration of Justice		BS Public Safety (all specializations)
AS General Studies		BS Public Safety (all specializations)
Associate of General Studies		BS Public Safety (all specializations)
AAS Administration of Justice		BS Public Safety (all specializations)
AA Computer Science		BS IT General Information Technology
AA Computer Science		BS IT Network Technology minors
AA Computer Science		BS IT System Development minors
AA General Studies		BS IT General Information Technology
AA General Studies		BS IT Health Information Technology
AA General Studies		BS IT Project Management
AA General Studies		BS IT Network Technology minors
AA General Studies		BS IT System Development minors
AS Computer Science		BS IT General Information Technology
AS Computer Science		BS IT Network Technology minors
AS Computer Science		BS IT System Development minors
AS General Studies		BS IT General Information Technology
AS General Studies AS General Studies		BS IT Health Information Technology
AS General Studies AS General Studies		
		BS IT Project Management
AS General Studies		BS IT Network Technology minors
AS General Studies		BS IT System Development minors
Associate of General Studies		BS IT General Information Technology
Associate of General Studies		BS IT Health Information Technology
Associate of General Studies		BS IT Project Management
Associate of General Studies		BS IT Network Technology minors
Associate of General Studies		BS IT System Development minors
ABUS Computer Information Systems		BS IT General Information Technology
ABUS Computer Information Systems		BS IT Network Technology minors
ABUS Computer Information Systems		BS IT System Development minors
AAS Computer Information Systems		BS IT Network Technology minors
AAS Computer Information Systems		BS IT System Development minors
AA General Studies		BS Business, Business Administration
		BS Business (all specializations except
AA General Studies		Business Administration)
AS General Studies		BS Business, Business Administration
		BS Business (all specializations except
AS General Studies		Business Administration)
Associate of General Studies		BS Business, Business Administration
		BS Business (all specializations except
Associate of General Studies		Business Administration)
ABUS Business Administration		BS Business, Business Administration
ABUS Computer Information Systems		BS Business, Business Administration
AAS Business Management		BS Business, Business Administration
* AA Computer Science		BS IT Health Informatics
* AA Computer Science		BS IT Information Assurance and Security
* AA Computer Science		BS IT Project Management
* AA General Studies		BS IT Information Assurance and Security

* AS Computer Science

BS IT Information Assurance and Security

* AS Computer Science	BS IT Project Management
* AS General Studies	BS IT Information Assurance and Security
* Associate of General Studies	BS IT Information Assurance and Security
* AAS Computer Information Systems	BS IT General Information Technology
* AAS Computer Programming	BS IT General Information Technology
* AAS Computer Programming	BS IT Network Technology minors
* AAS Computer Programming	BS IT System Development minors
	BS Business (all specializations except
* ABUS Business Administration	Business Administration)
	BS Business (all specializations except
* ABUS Computer Information Systems	Business Administration)

^{*} Denotes that the following programs do not meet the minimum 90 quarter credit hours required for students to enter Capella University at a junior level standing.

AA Computer Science students applying for the BS IT Health Informatics or Project Management specializations must complete 9 quarter credits of core or specialization coursework to reach junior status at Capella University.

AA Computer Science students applying for the BS IT Information Assurance and Security specialization must complete 15 quarter credits of core or specialization coursework to reach junior status at Capella University.

AA General Studies students applying for the BS IT Information Assurance and Security specialization must complete 3 quarter credits of core or specialization coursework to reach junior status at Capella University.

AS Computer Science students applying for the BS IT Health Informatics or Project Management specializations must complete 9 quarter credits of core or specialization coursework to reach junior status at Capella University.

AS Computer Science students applying for the BS IT Information Assurance and Security specialization must complete 15 quarter credits of core or specialization coursework to reach junior status at Capella University.

AS General Studies students applying for the BS IT Information Assurance and Security specialization must complete 3 quarter credits of core or specialization coursework to reach junior status at Capella University.

Associate of General Studies students applying for the BS IT Information Assurance and Security specialization must complete 3 quarter credits of core or specialization coursework to reach junior status at Capella University.

AAS Computer Information Systems students applying for the BS IT General Information Technology specialization must complete 6 quarter credits of core, specialization, or acceptable General Education coursework to reach junior status at Capella University. (Students must complete 21 quarter credits of acceptable General Education coursework,

including at least 6 quarter credits each of acceptable Humanities and acceptable Social Science coursework, to fulfill Capella University's General Education requirement.)

AAS Computer Programming students applying for the BS IT General Information Technology specialization must complete 10.5 quarter credits of core, specialization, or acceptable General Education coursework to reach junior status at Capella University. (Students must complete 16.5 quarter credits of acceptable General Education coursework, including at least 6 quarter credits each of acceptable Humanities and acceptable Social Science coursework, to fulfill Capella University's General Education requirement.)

AAS Computer Programming students applying for the BS IT Network Technology or System Development minors must complete 4.5 quarter credits of core, specialization, or acceptable General Education coursework to reach junior status at Capella University. (Students must complete 16.5 quarter credits of acceptable General Education coursework, including at least 6 quarter credits each of acceptable Humanities and acceptable Social Science coursework, to fulfill Capella University's General Education requirement.)

ABUS Business Administration students applying for any BS Business specialization (except Business Administration) must complete 3 quarter credits of core or specialization coursework to reach junior status at Capella University.

ABUS Computer Information Systems students applying for any BS Business specialization (except Business Administration) must complete 3 quarter credits of core or specialization coursework to reach junior status at Capella University.

Appendix 2

List of Acceptable Cochise College General Education courses

Capella University General Education Requirements	Required Quarter Credit Hours	Cochise College General Education courses
Communications	Min. 6	All courses listed to satisfy Composition in Cochise catalog may be used to satisfy Capella requirement
Humanities	Min. 6	All courses listed in Arts in Cochise catalog may be used to satisfy Capella requirement except: DMA210, 211, 260, 261, 262, 263 (could fulfill Capella Electives) ENG119, 219 (could fulfill Capella Communications) JRN201 (could fulfill Capella Electives) THE203, 213 (could fulfill Capella Electives)
		All courses listed to satisfy Humanities in Cochise catalog may be used to satisfy Capella requirement except: COM102, 110 (could fulfill Capella Communications) ENG119, 219 (could fulfill Capella Communications) JRN101, 102 (could fulfill Capella Communications)
Math/Natural Science	Min. 6	All courses listed to satisfy Laboratory Sciences in Cochise catalog may be used to satisfy Capella requirement All courses listed in Cochise catalog to satisfy Mathematics may be used to satisfy Capella requirement except: MAT142, 154, 156 (could fulfill Capella Electives)
Social Science	Min. 6	All courses listed in Cochise catalog to satisfy Social and Behavioral Sciences may be used to satisfy Capella requirement except: AJS101 (could fulfill Capella Public Safety core course) ANT111 (could fulfill Capella Natural Science) BIO250 (could fulfill Capella Humanities) COM204 (could fulfill Capella Communications) EDU201, 230 (could fulfill Capella Electives) HON270 (could fulfill Capella Humanities)
Total General Education	45	

Based on Cochise College General Education Courses - AA, AAEE, ABUS, and AS Degrees (2013-2014 catalog)

REVISED: November 5, 2013

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List of Acceptable Cochise College General Education courses

Capella University General Education Requirements	Required Quarter Credit Hours	Cochise College General Education courses
Communications	Min. 6	All courses listed to satisfy Composition in Cochise catalog may be used to satisfy Capella requirement
Humanities	Min. 6	All courses listed in Arts in Cochise catalog may be used to satisfy Capella requirement except: DMA210, 211, 260, 261, 262, 263 (could fulfill Capella Electives) ENG119, 219 (could fulfill Capella Communications) JRN201 (could fulfill Capella Electives) THE203, 213 (could fulfill Capella Electives)
		All courses listed in Humanities in Cochise catalog may be used to satisfy Capella requirement except: COM102, 110 (could fulfill Capella Communications) ENG119, 219 (could fulfill Capella Communications) JRN101, 102 (could fulfill Capella Communications)
Math/Natural Science	Min. 6	All courses listed to satisfy Laboratory Sciences in Cochise catalog may be used to satisfy Capella requirement All courses listed in Cochise catalog to
		satisfy Mathematics may be used to satisfy Capella requirement except: MAT122, 123, 142, 154, 156 (could fulfill Capella Electives)
Social Science	Min. 6	All courses listed in Cochise catalog to satisfy Social and Behavioral Sciences may be used to satisfy Capella requirement except: AJS101 (could fulfill Capella Public Safety core course) ANT111 (could fulfill Capella Natural Science) BIO250 (could fulfill Capella Humanities) COM204 (could fulfill Capella Communications) EDU201, 230 (could fulfill Capella Electives) HON270 (could fulfill Capella Humanities)
Total General Education	45	

Based on Cochise College General Education Courses - AGS Degrees (2013-2014 catalog)